

Breaking News, Metals Industry M&A and Capital Markets Activity

## Market Update Q3 2020

- After a significant sell-off in March as a result of the global COVID-19 pandemic, our public metals indices have experienced a healthy recovery, but are still underperforming relative to the S&P 500 and broader market, which have surpassed pre-pandemic all-time highs
  - Softer demand, lower production volumes, and difficult trade negotiations and tariffs are expected to cause continued uncertainty throughout 2020 and into 2021
  - Many metals companies were deemed non-essential during the initial months of the pandemic, but have since reopened operations
- Publicly-traded Scrap and Metal Fabricators are experiencing strong valuations at 9x+ (see chart below), while Service Centers, Integrated/Mills, and Specialty Metals Companies are lagging by comparison
- Looking at M&A activity, total aggregate deal value in Q3 2020 amounted to \$3.5 billion, up 119% when compared to Q3 2019 (\$1.6 billion). Deal volume was also higher; up 117% in Q3 2020 to 139 deals from 64 in Q3 2019
  - One of the more significant metals transactions took place in September when Cleveland-Cliffs Inc. (NYSE:CLF) announced the acquisition of ArcelorMittal USA LLC for \$1.4 billion

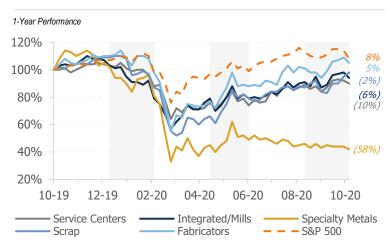
## **Valuation Multiples**

### **Median Enterprise Value/LTM EBITDA**



Source: S&P Capital IQ as of 10/31/2020

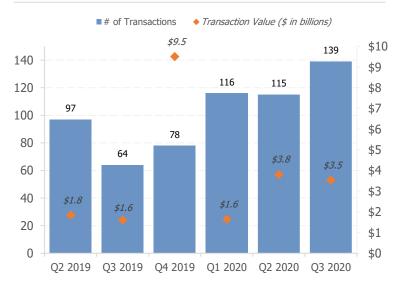
### **Amherst Partners' Metals Indices**



#### AMHERST METALS INDEX



## U.S. M&A Activity – Metals







# in brief

Amherst Partners LLC is a boutique, independent Investment Banking, Restructuring Advisory, and Management Consulting firm.

Securities transactions are offered through Amherst Partners' wholly owned subsidiary, One Amherst Partners LLC, a registered broker-dealer and member of FINRA (www.finra.org) and SIPC (www.sipc.org).

This report is published solely for informational purposes and is not to be construed as rendering legal, accounting or investment advice or as a solicitation or an offer to buy or sell securities.

Although information contained in this report has been obtained from and is based on sources that Amherst Partners LLC believes to be reliable, it is not guaranteed as being accurate. Past performance is not an indication of future results.

### **About Amherst**

Amherst Partners' track record spans 25 years of investment banking excellence, using senior level advisors to create unique solutions for middle-market transactions.

### **Our Services**

- Merger & Acquisition Advisory
- Capital Raising
- Restructuring Advisory
- Management Consulting

## IMAP

As a partner in IMAP, Amherst maintains a well-established network of international offices in over 35 countries. In 2019, IMAP advisers completed 234 global transactions, worth over \$13 billion. Through our IMAP partners, Amherst benefits by having seasoned deal professionals on the ground across the globe, with firsthand knowledge of the local cultural and business environment.

### **Contact Us**

Don Luciani, Partner & Head of **Industrials** 248.633.2139 dluciani@amherstpartners.com

Chas Chandler, Partner 248.633.2140 chandler@amherstpartners.com

**Scott Eisenberg**, Partner 248.633.2150 seisenberg@amherstpartners.com

Sheldon Stone, Partner 248.633.2135 sstone@amherstpartners.com

Bruce Goldstein, Managing Director 847.778.0903 bgoldstein@amherstpartners.com

James Morden, Managing Director 248.633.2051

imorden@amherstpartners.com

John W. Patterson, Managing Director 908.403.2135 ipatterson@amherstpartners.com

**Brian Phillips**, Managing Director 248.633.2131

bphillips@amherstpartners.com

Marc Gondek, Director 248.633.2058 mgondek@amherstpartners.com

Shareef Simaika, Director 248.633.2062 ssimaika@amherstpartners.com

Fahad Siddiqui, Vice President 248.633.2053 fsiddiqui@amherstpartners.com